

## CLIENT STORY

# CORK CITY FOOTBALL CLUB GETS ITS PAYMENT KICKS AFTER SWITCHING TO WORLDPAY FROM FIS



As one of nine member organizations in the League of Ireland's First Division, the **Cork City Football Club (FC)** was one of the first professional clubs in Ireland and the first in Cork. Founded in 1984, the team plays its home matches on the grounds of the approximately 7,500 capacity Turners Cross, the only stadium in the league that is seated and covered on all four sides. Throughout its history, Cork City FC has experienced varied success, and the club enjoys a large local, national and even international fan base that stretches around the globe.

## New payments provider sought

According to Éanna Buckley, chief operating officer for Cork City FC, his organization decided to move on from their previous payments provider and made the change to Worldpay from FIS®.

Éanna identified the main problem areas Cork City FC faced with their former provider as the speed of the physical terminals – especially on match days – plus lack of support and clarity regarding billing.

“During our initial meetings with Worldpay, they took the time to understand our business and really listened to our very specific needs – which impressed the board immediately,” said Éanna. “There was no rushed sales process. Professionalism and payments guidance were key to us, and Worldpay provided both in great abundance.”

## Worldpay delivers immediate value

Éanna observed that after making the switch to Worldpay, the transformation to his organization's business and impact on the workforce were immediate.

“Worldpay provided the right solution for us, the terminals arrived on schedule, they were installed by an engineer and our staff was trained on their use – it could not have gone better,” he stated. “The feedback from everyone – including fans – has been extremely positive.”

“Additionally, billing is now clear, transparent and easy for our accounting team to work with. Plus, the ongoing support from Worldpay and our sales director has been truly refreshing.”

## Results

With Worldpay as Cork City FC's consultative payments partner, Éanna happily pointed out transactions happen a lot faster and smoother than previously, which has enabled them to process even more business on match days – resulting in a dramatic increase in overall card transactions.

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## Looking ahead

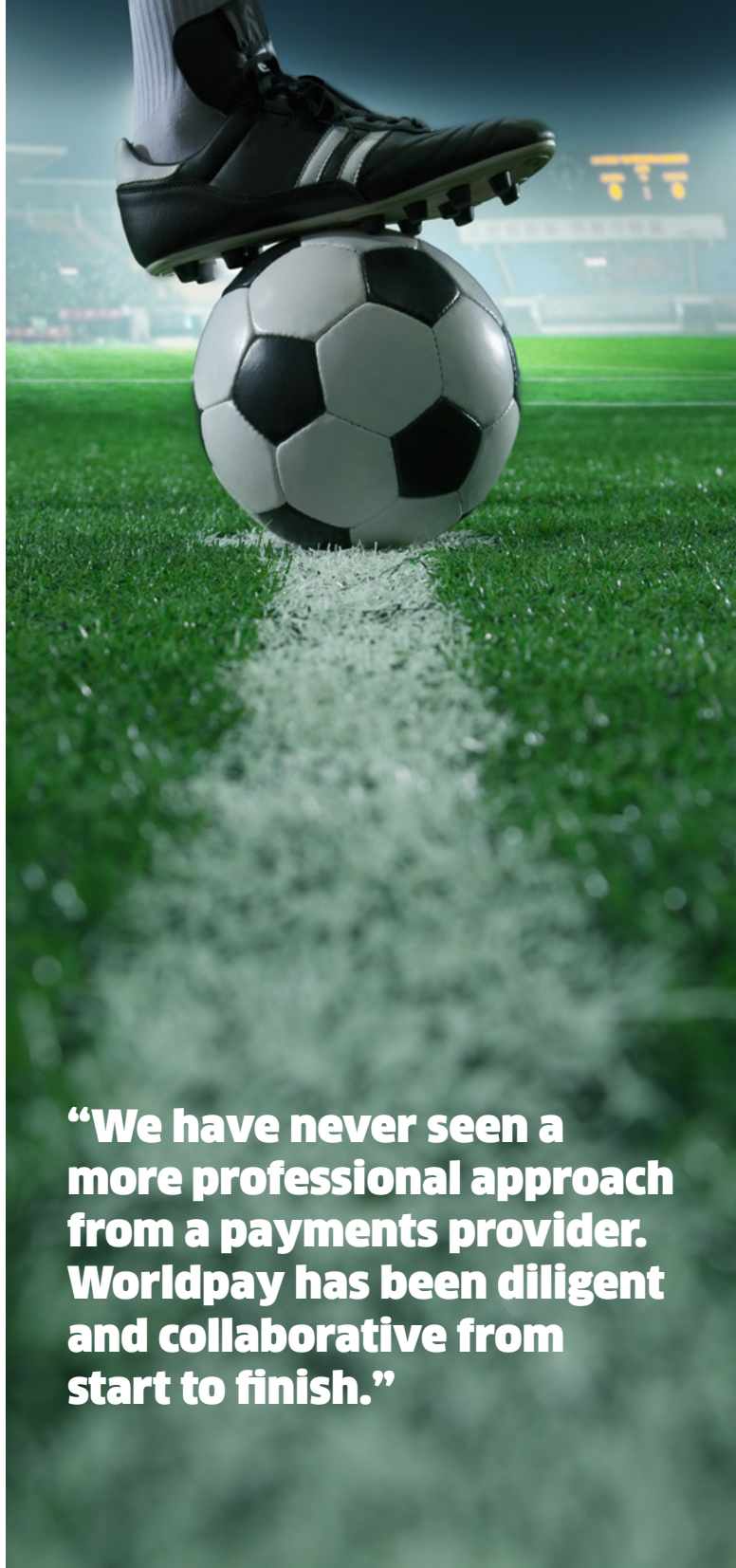
“Due to the success we've achieved by working with Worldpay to date, we are now in discussions with them to expand our relationship into other aspects of our business, such as retail, fundraising and ticket sales,” noted Éanna.

In closing, Éanna enthused, “We have never seen a more professional approach from a payments provider. Worldpay has been diligent and collaborative from start to finish. We simply can't make a strong enough recommendation of Worldpay.”

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## Contact us

To learn more about how Worldpay can help your business in Ireland take, make and manage payments more effectively, please contact us at: [irelandsales@fisglobal.com](mailto:irelandsales@fisglobal.com).



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## About Worldpay from FIS

Worldpay from FIS® (NYSE:FIS) payment processing solutions allow businesses to take, make and manage payments seamlessly across channels, geographies and industries. Over 1M+ merchants globally utilize Worldpay, enabling them to accept 300+ payment methods across mobile, online and in-store transactions. Offering industry-leading scale and an unmatched integrated technology platform, Worldpay solutions help businesses unlock new opportunities, manage payment processing more efficiently and deliver an exceptional omni-commerce customer experience. To learn more, visit [www.worldpay.com](http://www.worldpay.com).



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